



NATIONAL CAPABILITY. INDEPENDENT ADVICE. INTEGRATED DELIVERY.

Build bigger. Deliver smarter. Scale nationally.

Victoria | New South Wales | Queensland | South Australia | ACT | Tasmania | Western Australia

A national platform for experienced consultants, advisors and subject matter experts who want to turn deep expertise into larger engagements and enduring value.

INTEGRATED PROPERTY, INFRASTRUCTURE & ADVISORY SERVICES



Better outcomes across the entire asset lifecycle.

APIS is a specialist consulting, advisory and service-delivery organisation helping clients optimise assets, reduce lifecycle costs, improve compliance, manage risk and enhance operational performance.

APIS goes beyond traditional consulting: advice is designed to move through implementation, execution and ongoing performance management.

THE APIS DIFFERENCE

01

Strategy

Asset management, procurement, operating model and performance advice grounded in delivery realities.

02

Delivery

Project, managed service and contractor delivery capability that helps turn recommendations into action.

03

Improvement

Reporting, technology enablement and continuous improvement that sustain value over time.

Transform your expertise into a scalable business.

Many senior consultants have exceptional technical knowledge and industry credibility, but remain constrained by personal networks, inconsistent pipelines, administration and limited delivery capacity.

THE INDIVIDUAL-PRACTICE CONSTRAINT

Deep expertise. Narrow reach.

A practice can be limited by one person's network, proposal capacity, administration and ability to mobilise a multidisciplinary team.

THE APIS PLATFORM

Independent expertise. Broader capability.

APIS helps Consultant Partners combine credibility with complementary specialists, delivery resources and commercial infrastructure.

The aim is not to dilute your expertise. It is to give it a stronger platform from which to create client value and pursue the right work.



CONSULTING, ADVISORY AND DELIVERY CAPABILITY

A platform built for complex client challenges.

Consultant Partners can combine their own expertise with complementary specialists, delivery resources and commercial infrastructure.



Asset and portfolio advisory

Asset management, operations, facilities, procurement, performance and lifecycle advice.



Project and program delivery

Project management, contract administration, superintendent roles and specialist coordination.



Managed services and improvement

Portfolio advisory, compliance support, asset optimisation and performance management.

Beyond traditional consulting.

APIS brings the people, frameworks and delivery capability to help clients move from insight to action and sustained improvement.

01

Assess

Analysis, benchmarking, diagnostics and evidence gathering.



02

Design

Strategies, frameworks, procurement models and improvement programs.



03

Implement

Mobilisation, project management, change and coordination.



04

Deliver

Operational execution, contractor management and service delivery.



05

Improve

Measurement, reporting and continuous improvement.

For clients, the value is continuity. For Consultant Partners, the value is the ability to stay involved in the work that turns advice into measurable outcomes.

An investment in growth—not a membership fee.

The APIS Consultant Partnering Program is for senior professionals committed to growing their practice through a collaborative national advisory, delivery and business-development platform.

ANNUAL PLATFORM INVESTMENT

\$2,500

+ GST per annum

Shared capability, market access and platform support.

- **Market position**
National branding, consultant profiles, capability statements and thought leadership.
- **Business development**
Client opportunities, cross-referrals, proposal support and bid capability.
- **Systems and methods**
Frameworks, reporting tools, procurement models and performance systems.
- **Collaborative delivery**
Network access, multi-disciplinary participation and future platform enhancements.



THE COMMERCIAL UPSIDE

Bigger opportunities. Greater scale. Higher earning potential.

APIS gives partners a scalable national platform, broader delivery resources and recurring engagement potential.

- **Strategic advisory**

Asset management, facilities, procurement, engineering and infrastructure.

- **Project delivery**

Program and project management, contract administration and superintendent roles.

- **Managed services**

Portfolio advisory, optimisation, performance management and compliance support.

- **Cross-referral and practice roles**

Collaboration across sectors and potential future leadership pathways.

APIS does not guarantee revenue. The program is designed to provide access to opportunities and delivery capability that individual consultants typically cannot create alone.



WHO APIS IS SEEKING

Established experts ready to extend their impact.

The program is designed for professionals who want to combine independent expertise with a collaborative platform and a shared commitment to client outcomes.

- **Experience**

Consultants, advisors, project managers and subject matter experts—often with more than 20 years of industry experience.

- **Expertise**

Asset management, facilities, engineering, infrastructure, procurement, supply chain, operations, sustainability, risk and technology.

- **Mindset**

Professionals who value rigour, collaboration, delivery credibility and long-term client outcomes.



NATIONAL CAPABILITY WITHOUT LOSING PROFESSIONAL IDENTITY

Your expertise stays yours. Your delivery capability expands.

APIS connects experienced people through a common platform, while creating room for complementary specialists, shared learning and larger coordinated engagements.

- **Complementary specialists**
Bring the right mix of expertise to complex opportunities.
- **National collaboration**
Access shared capability across client, sector and regional initiatives.
- **Commercial backbone**
Use established support for proposals, frameworks, reporting and delivery.
- **Practical independence**
Retain the confidence and discipline of your own professional practice.

Participate in the growth of APIS.

APIS is building an integrated property, infrastructure and advisory platform designed to create long-term value for clients, Consultant Partners and strategic collaborators.

01

Sector leadership

Potential pathways as National Practice Leads, Sector Leaders, Strategic Advisory Partners and Regional Directors.

02

Strategic partnerships

Future opportunities for joint ventures, partner programs and regional business-development initiatives.

03

Equity participation

High-performing Consultant Partners may be considered for future equity participation as APIS expands nationally.

These are potential pathways, not entitlements. They are designed to recognise sustained contribution, capability and alignment with APIS growth priorities.

A straightforward next step.

The first conversation is confidential, practical and centred on mutual fit—your capability, the APIS platform and the client outcomes we can create together.

01

Share your experience

Provide a short profile, CV or capability statement outlining expertise, sector experience and client outcomes.

02

Explore the fit

Discuss alignment with APIS clients, practice areas, delivery programs and growth opportunities.

03

Build the partnership

Where there is mutual fit, APIS guides the agreement, onboarding and collaboration model.

A serious partnership begins with a clear understanding of what each party can contribute and what excellent client delivery will require.



ALLIANCE

PROPERTY & INFRASTRUCTURE SERVICES

Integrated **Property**, **Infrastructure** &
Advisory Services

APIS CONSULTANT PARTNERING PROGRAM

Build bigger. Deliver smarter. Scale nationally.

If you are ready to extend the reach of your expertise and create more of the right client opportunities, APIS invites a confidential conversation.

Victoria | New South Wales | Queensland | South Australia | ACT | Tasmania | Western Australia

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